Industry Insight



Give the performance of your life and showcase your network abilities

CSPs are in the spotlight and under pressure. Now is the time to show off your abilities as network performance is the essential connection between customer satisfaction from service assurance and CSPs' growth. The management always is the key to release the talent.

By understanding and analysing your network, so that performance challenges are highlighted, CSPs can ensure that they make the right investment to support the long-term direction of the business and the industry.

Network performance pressure

It is no secret that the industry is changing and CSPs must move to monetize for future success. The movement towards IoT and video are adding huge capacity pressures to CSPs networks. The amount of data they are facing is imposing. Yet, CSPs can't fall flat on the stage or they are out of the running; there are many competitors eager and willing to take their place.

For CSPs it is not just about network performance; the network needs to be profitable. But with so much demand from end users who have very little loyalty to CSPs, without sufficient network performance the risk of increased churn is very real.

The balance between network optimization and monetization must be carefully considered. To fully understand, an in-depth analysis of future trends, technology opportunities and current network infrastructure and performance must be conducted.

Analyzing trends and performance

Intelligent planning of network additions and upgrades is essential to ensure effective and efficient improvements that support future growth. To do so, conduct an analysis of current network capacity and performance.

By aggregating the vast amounts of network, service and end-user data from across the OSS, trends are highlighted and it provides a unique insight to your infrastructure support. This data in a visualized form, aids a CSP in the identification and analysis of network usage and challenges.



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Homegrown talent

CSPs still take center stage when it comes to support of these up and coming technologies. They have the experience, infrastructure and customer base. However, monetization is crucial to ensure profitability, so investment must be made in the network infrastructure to optimize the service to end-users.

The key for CSPs will be to ensure the right investments are made. An intelligent, analytical review will help focus priorities on those investments that will make the difference to ensure CSPs can compete with the ever growing new industry players.

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